



PATTERSON

REAL ESTATE ADVISORY GROUP

FOR IMMEDIATE RELEASE

PATTERSON ANNOUNCES TEAM PROMOTIONS

ALEX HILL AND MARGARET WOMBLE ARE RECOGNIZED WITH PROMOTIONS

ATLANTA: March 10, 2015 – Today, Patterson Real Estate Advisory Group (“Patterson”) announced two promotions: Alex Hill to Associate and Margaret Womble to Senior Analyst. Both Alex and Margaret joined the Patterson team approximately 18 months ago and have been integrally involved in numerous transactions over their tenure.

“We’re excited to acknowledge the achievements and excellence of Alex and Margaret today and appreciate their hard work and dedication that have been extremely important in the continued success of the Patterson platform,” said Lance Patterson. “While our firm is primarily focused on a team approach, these acknowledgements help to define a path of personal growth that is reflective of their efforts. Patterson hires future-managing directors and provides the tools and encouragement for organic growth and success.”

At Patterson, Alex has been a key component on a wide variety of capital raising assignments from office recapitalization and multifamily finance to a build-to-suit construction project in Oklahoma City. Building on his previous experience, he also has been assigned as the lead team member for Patterson as it relates to credit-tenant financing/build-to-suit and crowd funding, as well as a geographic emphasis on Charlotte as it relates to market research. Prior to joining Patterson, Alex was an analyst for SunTrust Robinson Humphrey’s Structured Real Estate group, which acquires single tenant real estate assets primarily from investment banking clients, issues lease-backed notes and selectively markets properties to institutional and private investors.

“When Alex joined the Patterson team, we were quickly able to leverage his past experiences with SunTrust and utilize that transactional background as a launch pad for other product and capital assignments,” said Lance. “As an Associate, Alex will be responsible for leading client teams and coordinating the various resources within the Patterson platform to ensure seamless and successful transactions or advisory assignments”

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Margaret joined Patterson in the summer of 2013 after graduating Cum Laude from Washington and Lee University and hit the ground running. She played a key role in one of the East Coast's first ground up condominium developments outside of NY/Miami and was integral in Patterson's first New Market Tax Credit assignment. Margaret began her real estate career as an intern at Walker & Dunlop, a premier commercial real estate finance group based in Bethesda, MD. As the Senior Analyst, Margaret provides the critical link between the analytical team, client and capital markets. In addition to her client responsibilities, Margaret is working as the Patterson retail expert and also has been focusing on the Nashville market as a geographic area of expertise.

“When Margaret joined us Patterson from Washington & Lee, she immersed herself in as much as possible, and immediately began contributing to the success of our company,” indicated Lance. “As a small firm, we teach and learn as a team, with a ton of direct client involvement – Margaret stepped effortlessly in and instantly added value has been able to learn from each of the Patterson team members as well as our great clients.”

ABOUT PATTERSON

Patterson Real Estate Advisory Group is a capital placement and real estate finance advisory firm that represents owners, developers and investors seeking capital to leverage commercial real estate opportunities. Patterson arranges construction, bridge, mezzanine and permanent financing while also coordinating equity and joint venture formations along with general finance advisory work. The primary focus is helping clients across different property types access investors at a variety of different levels of the capital stack, matching the specific need with the appropriate capital provider. Established in 2010, the Patterson team currently consists of eight professionals and is headquartered in Atlanta with an office in Charleston. Over its five-year history, Patterson has closed more than 100 transactions with more than 40 clients totaling more than \$2 billion in project value.

For more information, please contact Ken Grimes at 404-504-6685 / kgrimes@pattersonreag.com or go to www.pattersonreag.com for more details on Patterson and full biographies on each team member.

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