



PATTERSON
REAL ESTATE ADVISORY GROUP

FOR IMMEDIATE RELEASE

**PATTERSON ENHANCES TEAM WITH TWO KEY HIRES
TODD FLAMAN AND LAURA LEBOW JOIN THE GROWING REAL ESTATE FINANCE PLATFORM**

ATLANTA: September 2, 2015 – Today, Patterson Real Estate Advisory Group (“Patterson”) announced the addition of Todd Flaman and Laura LeBow to the growing team of real estate finance professionals. Founded in 2010, Todd and Laura join of a team that has represented more than 40 clients on a wide variety of capital and advisory assignments, totaling more than \$2.0 billion in real estate transactional value.

“Todd and Laura join our firm with strong institutional real estate backgrounds, but also bring levels of creativity and diverse professional backgrounds – key components due to our wide range of clients and assignments,” said Lance Patterson, founder of Patterson. “As a growing firm that is focused on client-service, we take on new people carefully and thoughtfully as we recognize that the professionals that join us also represent us in the market and must be reflective of our corporate values. We’re excited to have Todd and Laura as part of the Patterson team and look forward to their contributions and our expanded platform.”

Todd started with the Patterson team in June of this year as a Director – responsible for managing transactions from inception to closing and working within the team framework in place. Prior to joining Patterson, Todd was a Director at GE Capital Real Estate responsible for sourcing, analyzing, structuring and negotiating real estate loans including balance sheet, CMBS and mezzanine debt. During his time at GE, Todd was involved in over \$2 billion of real estate transactions. Todd was also a member of GE’s Experienced Commercial Leadership Program, which focused on building sales, marketing, strategy, and leadership skills. Prior to his time at GE, Todd was in the full-time MBA program at Emory’s Goizueta Business School. While attending business school, Todd also consulted part-time for Cousins Properties focusing on valuations and market research.

A real estate capital services company

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Laura joined the Patterson team at the end of July as a Senior Analyst, where she will help to manage the analyst group and support the various transaction teams. Prior to Patterson, Laura was an analyst for SunTrust Robinson Humphrey's Structured Real Estate Group, which acquires single tenant real estate assets primarily from corporate and investment banking clients, issues lease-backed notes and selectively markets properties to institutional and private investors. Over the course of two years, Laura gained experience in all aspects of business, including marketing, return analysis and origination; structuring, forecasting and portfolio sensitivity; as well as debt procurement, deal closings and dispositions. While at SunTrust, Laura assisted the group with close to \$1 billion in real estate transactions.

ABOUT PATTERSON

Patterson Real Estate Advisory Group is a capital placement and real estate finance advisory firm that represents owners, developers and investors seeking capital to leverage commercial real estate opportunities. Patterson arranges construction, bridge, mezzanine and permanent financing while also coordinating equity and joint venture formations along with general finance advisory work. The primary focus is helping clients across different property types access investors at a variety of different levels of the capital stack, matching the specific need with the appropriate capital provider. Established in 2010, the Patterson team currently consists of eight professionals and is headquartered in Atlanta with an office in Charleston. Over its five-year history, Patterson has closed more than 100 transactions with more than 40 clients totaling more than \$2 billion in project value.

For more information, please contact Ken Grimes at 404-504-6685 / kgrimes@pattersonreag.com or go to www.pattersonreag.com for more details on Patterson and full biographies on each team member.

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