
PATTERSON PROMOTES AUSTIN SMITH AND JORDAN JOHNSON

Atlanta: October 20, 2020 – Patterson Real Estate Advisory Group (“Patterson”) is pleased to announce the promotions of Atlanta-based team members Austin Smith and Jordan Johnson to Associate Director and Associate, respectively.

Austin joined Patterson in the fall of 2016. As Associate Director, he will focus on capital placement and advisory, as well as managing analytical production and helping oversee and train Patterson’s analyst team. Since joining the firm, Austin has been directly involved in the closing of more than 30 capital transactions encompassing over \$700 million of debt and equity placement in markets throughout the Southeast and spanning a variety of product types. Prior to joining Patterson, Austin was an analyst with JPMorgan’s Real Estate Banking Group.



Austin Smith, Associate Director

Austin is a native Atlantan. He earned a Bachelor of Science in Finance and Real Estate at the University of Georgia and is an active member of NAIOP Georgia and Central Atlanta Progress. He is also a licensed Georgia Real Estate Salesperson.

“Working with a great group of colleagues and clients makes for a phenomenal job in this industry. I’m thrilled about the new role and looking forward to the opportunities and challenges it presents,” commented Austin.

Jordan Johnson joined Patterson in 2018 as an Analyst. In his new role as Associate, he will take on additional oversight responsibility in underwriting investments and developments, preparing financial models and processing investment offerings. He will also work more directly with clients and capital.

Jordan grew up in Oregon. He played collegiate football at Pacific University and obtained a Master of Finance at LSU. "I am excited to take on more responsibility and continue working on interesting transactions with such an excellent team," said Jordan. "There is a strong mentorship culture at Patterson, and I welcome the chance to further my own growth and that of my teammates."

"We are proud to announce the well-deserved promotions of both Austin Smith to Associate Director and Jordan Johnson to Associate. Austin and Jordan have been a big part of Patterson's success and growth over the last few years. The value they both deliver to our firm and clients each day is immeasurable," said Bill Meador, Senior Managing Director. "We are lucky to have them at Patterson and are excited for them to take on these expanded positions as they advance their careers."



Jordan Johnson, Associate

About Patterson

Patterson is a capital placement and real estate finance advisory firm that represents owners, developers and investors seeking capital to leverage commercial real estate opportunities. Patterson arranges construction, bridge, mezzanine, and permanent financing while also coordinating equity and joint venture formations along with general finance advisory work. The primary focus is helping clients across different property types access investors at a variety of different levels of the capital stack, matching the specific need with the appropriate capital provider.

For more information, please contact Suzanne Holman at 404-504-6682 / sholman@pattersonreag.com or go to www.pattersonreag.com.

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