



Patterson Real Estate Advisory Group (www.pattersonreag.com) is an Atlanta-based real estate advisory firm focused on sourcing equity and debt capital across all real estate asset types. Having sourced nearly \$8 billion in capital over its twelve-year history, Patterson has gained recognition among developers and property owners as a premiere, institutional advisory firm. In addition to its Atlanta headquarters, Patterson has offices in Charleston, Charlotte, Nashville, and Tampa.

Patterson is seeking a research / business analytics analyst to join its Atlanta team. The analyst will be responsible for supporting the Patterson team across all markets with a defined focus on researching capital markets, property markets, and general real estate trends. Transaction and business analytics will include analyzing capital stacks as well as operating and cost assumptions. The analyst also will be required to interface with capital and clients and to prepare marketing materials for presentations. The analyst will report to a Director in Patterson's Atlanta office.

Research Analyst Job Description – Atlanta, GA

- Analyze capital terms and trends across all product types and investment types (sr. loans, common equity and preferred equity);
- Track and present cost and operating underwriting across all Patterson transactions;
- Research sale and development comps across all markets and assist all deal teams in the analysis and presentation of research;
- Interact with the leasing brokerage and management community to understand lease transaction terms;
- Manage all research and data across the Patterson platform and markets;
- Assist senior management in the analysis of Patterson operations, revenues, and overall business;
- Maintain weekly revenue projections to facilitate weekly production meetings;
- Develop marketing materials to present research and Patterson capabilities to new clients and capital;
- Proactively interface with capital to understand investment criteria;
- Assist senior management in preparing quarterly and annual board presentation materials;
- Actively participate in and contribute to capital source meetings and discussions;
- Database entry and use;

Required Qualifications:

- Proficient with Microsoft Excel and the Microsoft Office Suite;
- Ability to creatively present information through charts and graphs;
- Highly motivated and organized, expected to require less supervision and direction;
- Ability to work in a small, fast-paced environment and balance multiple deadlines;

Interested candidates may email resumes to Suzanne Holman: sholman@pattersonreag.com