

**PATTERSON EXPANDS INTO TEXAS
WELCOMES BARRY OLSON AS SENIOR MANAGING DIRECTOR**

ATLANTA: October 6, 2022 – Patterson Real Estate Advisory Group (“Patterson”) is pleased to announce its westward expansion into Texas and to welcome new Senior Managing Director Barry Olson who will lead the expansion effort from Dallas.

Headquartered in Atlanta with additional offices in Charleston, Charlotte, Nashville, Tampa and now Dallas, Patterson aims to build on its success in the Southeast by expanding into Texas. By offering local expertise in and around the state, the firm will be better able to serve current and future clients across a larger geographic footprint.

Barry joins the firm with 38 years of experience in the real estate capital markets involving billions in debt and equity investments covering all the major real estate property types in all positions of the capital stack. He was most recently a Managing Director with Goldman Sachs in the real estate group of the merchant banking division before retiring from the firm after a 24-year tenure. He and his teams were responsible for sourcing, underwriting and structuring commercial real estate debt and equity investments. He was instrumental in starting and heading or co-heading several debt platforms within Goldman Sachs which were responsible for the origination of investments in commercial real estate projects totaling over \$85 billion in capitalization. He also served as a voting member on the firm’s real estate investment committee which had oversight for all real estate investments world-wide. Previously, Barry worked in commercial real estate lending at Bank of America and headed the real estate syndications and mezzanine debt platform for JP Morgan Chase in Texas.



Barry Olson
Senior Managing Director

Barry is a member of the Urban Land Institute ("ULI") and was a previous chair of a ULI council. Barry has also served in various capacities for the Dallas Real Estate Council including being an inaugural member of the Associate Leadership Council, being a member of the Executive Board and chair of the annual Giving Gala. Barry holds Series 7, 24 and 79 licenses. He has been a moderator, speaker and panel member at numerous real estate conferences.

Originally from La Crosse, Wisconsin, Barry now resides in Coppell, Texas, a suburb of Dallas. He earned a Bachelor of Business Administration from the University of Wisconsin-Madison and a Master of Business Administration from Southern Methodist University.

"I have had the pleasure of knowing Lance Patterson for our collective real estate careers and have had the privilege of seeing how Patterson Real Estate Advisory Group has evolved and grown over the years. One thing that has remained remarkably consistent is how Lance and his partners have been extremely focused on the company's culture. They have built a team-oriented, client-centric company with exceptionally great team members, which makes the company a great fit for me, and one I could not be more pleased to join," said Barry.

Lance Patterson, founder and CEO of Patterson, commented, "Barry and I have known each other throughout the entirety of our 40-year careers, starting our first professional jobs together on the same day in Dallas in the early 1980's. He is recognized nationally as one of the top people in our industry, and we couldn't be happier and more fortunate to have him join us to open our Dallas office. He brings an immense amount of knowledge and experience to our firm, and he'll have an immediate impact on our existing activities. Over time, while he'll largely focus on getting our firm established in Texas, he'll also lead our efforts to grow further into the western United States."

About Patterson

Patterson Real Estate Advisory Group is a capital placement and real estate finance advisory firm that represents owners, developers and investors seeking capital to leverage commercial real estate opportunities. Patterson arranges construction, bridge, mezzanine, and permanent financing while also coordinating equity and joint venture formations along

with general finance advisory work. The primary focus is helping clients across different property types access investors at various levels of the capital stack, matching the specific need with the appropriate capital provider. Patterson has office locations in Atlanta, Charleston, Charlotte, Dallas, Nashville, and Tampa.

For more information, please contact Suzanne Holman at 404-504-6682 / sholman@pattersonreag.com or visit www.pattersonreag.com.