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For Immediate Release

## **Patterson Announces Multiple Promotions**

**ATLANTA, GA, February 7, 2023**: Patterson Real Estate Advisory Group ("Patterson") announced several promotions across the firm recently, following a record performance year for the company in terms of earnings and capital volume.

"I am pleased to announce the promotions of Austin, Jordan, Dylan, and Ben," said Lance Patterson, the firm's CEO. "They have each consistently demonstrated a strong commitment to delivering innovative solutions and exceptional service to our clients. Their advancement within the firm is well-deserved, and we look forward to seeing their continued success as valued team members."

Austin Smith was promoted to Director. He joined Patterson in 2016, having previously worked at JPMorgan within its Real Estate Banking group. Since joining Patterson, Austin has been directly involved in the closing of 75 transactions encompassing \$3.5 billion of capitalizations. He received a Bachelor of Science in Finance and Real Estate from University of Georgia's Terry College of Business. Austin is a licensed Georgia Real Estate Salesperson and is actively involved in multiple industry organizations. Although originally from Atlanta, Austin has spent time in each of Patterson's offices and recently permanently relocated to Tampa.

Jordan Johnson was promoted to Associate Director. Since joining Patterson in 2018, Jordan has been directly involved in the closing of over 35 transactions, totaling \$2.0 billion of debt and equity capital across a wide array of asset classes. He holds a Master of Science in Finance from LSU and earned a bachelor's degree in Finance from Pacific University. He is a licensed Georgia Real Estate Salesperson and member of NAIOP Georgia. Jordan is an Oregon native and is currently based out of Patterson's Atlanta office.

Dylan Suth was promoted to Associate Director. Since joining Patterson in 2018, Dylan has been directly involved in the closing of 45 transactions encompassing over \$1.8 billion of debt and equity capital across multiple asset types. Dylan earned a Bachelor of Arts in Economics with minors in Financial Economics and Corporate Strategy from Vanderbilt University. He is a licensed Georgia Real Estate Salesperson as well as a mentor for Project Destined and is affiliated with AYREP and NAIOP Georgia. Dylan is a member of Patterson's Atlanta office and is originally from the Chicago area.

Ben Graham was promoted to Senior Analyst. Ben joined Patterson in 2021 and serves as a key member of the transaction team, responsible for underwriting investments and developments, preparing financial models

and processing investment offerings. Since joining Patterson in 2018, Ben has been directly involved in the closing of over 18 transactions, totaling \$398 million of debt and equity capital across a wide array of asset classes. Ben holds a Bachelor of Arts in Economics and History from Washington and Lee University. He is a member of NAIOP Georgia. Ben was raised in Baltimore, Maryland, and presently works from Patterson's Atlanta office.

## **About Patterson**

Patterson Real Estate Advisory Group is a capital placement and real estate finance advisory firm that represents owners, developers and investors seeking capital to leverage commercial real estate opportunities. Patterson arranges construction, bridge, mezzanine, and permanent financing while also coordinating equity and joint venture formations along with general finance advisory work. The primary focus is helping clients across different property types access investors at a variety of different levels of the capital stack, matching the specific need with the appropriate capital provider. Patterson has office locations in Atlanta, Charleston, Charlotte, Dallas, Nashville, and Tampa. For more information, please contact Suzanne Holman at 404-504-6682 / sholman@pattersonreag.com or go to www.pattersonreag.com.