



Contact: Suzanne Holman

Patterson Real Estate Advisory Group
sholman@pattersonreag.com
404-504-6682

For Immediate Release

Patterson Announces Promotion of Austin Smith to Managing Director

ATLANTA, GA, May 2025: Patterson Real Estate Advisory Group ("Patterson") is pleased to announce the promotion of Austin Smith to Managing Director.

Austin joined Patterson in 2016 and was based in the firm's Atlanta office for five years, followed by stints in Charleston, Nashville, and Tampa, before settling in Charlotte in 2024 to lead the firm's North Carolina operations.

With a focus on sourcing and processing capital placement assignments, Austin has been directly involved in the closing of over 110 transactions, encompassing \$4.5 billion in project volume and \$3.0 billion in direct capital placement. His experience ranges across numerous asset classes including residential (multifamily, BTR, active adult, student housing, condos), industrial, office, hospitality, land, and retail. Additionally, Austin has been involved in assisting universities, family offices, and developers/owners with strategic consultation and advisory services.

Prior to joining Patterson, Austin was with JPMorgan in its Real Estate Banking group, providing financing solutions to institutional real estate developers, owners, and investors.

Austin attended the University of Georgia where he earned a Bachelor of Science in both Finance and Real Estate. He is an active member of ULI.

"We are thrilled to announce the extremely well-deserved promotion of Austin to Managing Director. He has been a fixture at Patterson for a long time and has excelled at each level, in all our markets, in numerous ways. He brings a level of focus and attention to detail with creativity that has yielded early successes in the Charlotte and the Carolinas markets. We are confident that he will continue to grow in our company's leadership while continuing to serve as a vital resource for our clients," commented Bill Meador, Patterson Co-Managing Partner.



*Austin Smith
Managing Director & Partner*

About Patterson

Patterson Real Estate Advisory Group is a capital placement and real estate finance advisory firm that represents owners, developers and investors seeking capital to leverage commercial real estate opportunities. Patterson arranges construction, bridge, mezzanine, and permanent financing while also coordinating equity and joint venture formations along with general finance advisory work. The primary focus is helping clients across different property types access investors at a variety of different levels of the capital stack, matching the specific need with the appropriate capital provider.

With office locations in Atlanta, Charleston, Charlotte, Dallas, Nashville, and Tampa, Patterson serves clients throughout the United States. For more information, please contact Suzanne Holman at 404-504-6682 / sholman@pattersonreag.com or go to www.pattersonreag.com.